

CORE DECUMULATION PORTFOLIOS

QUARTER 1 2025 REPORT





- We have comprehensively outperformed other Wealth Managers this quarter by correctly positioning for tariff volatility.
- The idea of US exceptionalism came under pressure in Q1, as trade tariff headlines weighed heavily on US equity markets throughout the quarter. This came as US technology stocks stumbled after China's DeepSeek unveiled a breakthrough AI model.
- A clear market rotation took hold: the best-performing countries and sectors of 2024 lagged, while last year's underperformers took the lead.
- The European Commission unveiled a proposal for nearly €800bn in defence spending, while Germany announced a €500bn infrastructure plan, signalling a major policy shift in Europe.
- In the UK, Chancellor Rachel Reeves' Spring Statement included £8.4bn in spending cuts aimed at keeping public finances within the government's fiscal rules.
- Interest rate cuts were announced by both the Bank of England and the European Central Bank during the quarter, while the US Federal Reserve held rates steady but maintained a dovish tone.

Market Review

As we entered 2025, we were mindful that markets might be underestimating the risks associated with early policy signals from the new Trump administration. The campaign's emphasis on trade tariffs raised concerns that such measures could reignite inflation and weigh on global growth. Nevertheless, many investors appeared reassured, anticipating that a Republican-led government would reinforce the theme of US exceptionalism.

That confidence was quickly tested. Rising policy uncertainty dented sentiment and reignited fears of a US recession. In contrast, Germany's shift to a more expansionary fiscal regime lifted the outlook for Europe and drove a clear divergence in global equity and bond markets.

Equities began the year strongly, with the S&P 500 reaching a record high in February. However, momentum faded as US growth stocks retreated and many of 2024's top performers declined sharply. Renewed tariff threats unsettled investors, contributing to a more cautious tone. On a positive note, US bonds rallied, buoyed by rising recession risks. Although the Federal Reserve left rates unchanged over the quarter, Chair Jerome Powell struck a dovish tone in March, signaling increased concern about downside risks to growth.

DeepSeek's AI breakthrough in January prompted a reassessment of crowded positions in large-cap US tech, sparking a rotation into other areas. Fears also grew that proposed tariffs and planned public sector

job cuts under the Department of Government Efficiency (DOGE) could erode consumer resilience.

In March, the Federal Reserve cut its 2025 US growth forecast to 1.7% from 2.1% and nudged its inflation outlook higher. Meanwhile, European policymakers acted with unexpected vigour. Germany's likely new Chancellor, Friedrich Merz, proposed a €500bn infrastructure plan and looser fiscal rules for defence spending. The European Commission also announced an €800bn defence initiative. These shifts supported European equities but pressured sovereign bonds, despite two 0.25% interest rate cuts from the European Central Bank (ECB), as markets focused on the prospect of larger debt issuance.

Chinese equities surged 12%, supported by stimulus measures, a stabilising property sector, and renewed optimism around its domestic technology industry. UK equities also rose, led by larger companies, though sentiment towards small and mid-caps remained fragile amid lingering economic concerns and fiscal caution in the UK Spring Statement.

Our focus on defensive and attractively valued assets helped portfolios navigate a turbulent quarter.

Limited exposure to richly valued US tech and consumer names also helped shield performance from the sharpest parts of the sell-off.



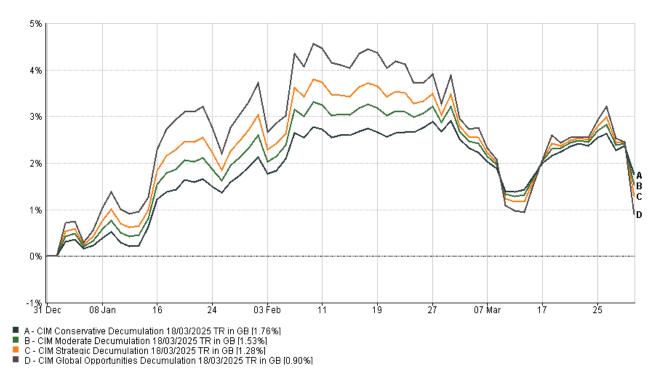
Portfolios performance

| Portfolio / Comparator | 3 months |
|--|----------|
| CIM Conservative Decumulation Portfolio | 1.76% |
| ARC Sterling Cautious PCI | 0.78% |
| CIM Moderate Decumulation Portfolio | 1.53% |
| ARC Sterling Balanced Asset PCI | -0.46% |
| CIM Strategic Decumulation Portfolio | 1.28% |
| ARC Sterling Steady Growth PCI | -1.18% |
| CIM Global Decumulation Opportunities Portfolio | 0.90% |
| ARC Sterling Equity Risk PCI | -1.70% |

| Index Returns ¹ | 3 months |
|-----------------------------|----------|
| UK Equities | 6.08% |
| UK Government Bonds (Gilts) | 0.56% |
| All Country World Equities | -4.25% |
| Pacific Equities (ex Japan) | -2.69% |
| Emerging Market Equities | 0.18% |
| US Equities | -7.17% |
| UK Headline Inflation | 0.66% |

Past performance is not a reliable indicator of future performance; and the value of investments, as well as the income from them can go down as well as up, and investors may get back less than the original amount invested.

Performance graph



31/12/2024 - 31/03/2025 Data from FE fundinfo2025



Key Funds and Trades over the Quarter

| Top 3 Model Funds | 3 months |
|---|----------|
| SSGA SPDR S&P Euro Dividend Aristocrats UCITS ETF | 11.41% 🔺 |
| AQR Apex UCITS C1 | 6.63% |
| Schroder UK-Listed Equity Income Maximiser Q1 | 6.06% |

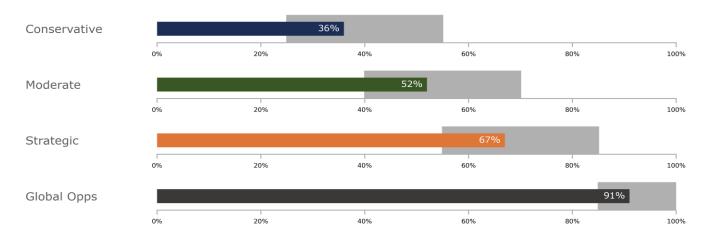
| Bottom 3 Model Funds | 3 months |
|---|-----------------|
| JPM Emerging Markets Income | -1.94% ▼ |
| Amundi Prime Japan ETF | -2.37% ▼ |
| Schroder US Equity Income Maximiser Z Inc | -9.60% ▼ |

Source FE Analytics to 31st March 2025

| Key fund | Commentary |
|---|---|
| AQR Apex | We added the AQR Apex fund to the portfolio in late 2024 as an "alternative" investment, and it delivered excellent performance in the first quarter of 2025. Notably, its returns were uncorrelated with equities and fixed income, reinforcing its role as a true diversifier. Towards quarter-end, we secured some gains by trimming our position but continue to hold a meaningful allocation. |
| SPDR S&P Euro Dividend Aristocrats ETF | This actively managed fund invests in European equities and benefited from Germany's bold fiscal expansion during the quarter. In March, German lawmakers approved a €500 billion infrastructure fund and eased borrowing rules for defence spending. These measures spurred a shift from US to European equities, contributing to the fund's strong performance. |
| JPM Global Equity Premium Income ETF | This fund, which we introduced during the fourth quarter of 2024, provides exposure to global equities with lower volatility than a standard equity index, offering a defensive stance in uncertain markets. Given concerns that the impact of US trade tariffs was being underestimated, we favoured this type of exposure coming into 2025. The fund performed well during a volatile first quarter, rising strongly. |
| Artemis SmartGARP Global Emerging Markets | Within our Emerging Markets allocation, we sold the JPM Emerging Markets Income fund in favour of the Artemis SmartGARP Emerging Markets Fund. While the JPM fund had performed well, we see greater earnings growth potential in Artemis at more attractive valuations, offering a stronger margin of safety. Artemis also has a higher allocation to China, a market we currently favour. |

Asset class review

Equity Exposure



Conservative

| Ten | large | 2st | fund | hol | dinas | (%) | ١ |
|-----|-------|-----|------|-----|-------|-----|---|
| | | | | | | | |

| 5 5 7 | |
|---|-------|
| AQR Apex | 15.2% |
| Amundi Index Global Agg Hedged ETF | 13.6% |
| Invesco UK Gilt 1-5 Year ETF | 11.6% |
| Vanguard Global Credit Bond Inst Hedged | 11.0% |
| JPM Glb HY Corp Bond Multi-Factor Hdged | 10.2% |
| Schroder UK Equity Income Maximiser | 8.1% |
| Schroder US Equity Income Maximiser | 7.0% |
| Amundi IS Prime Japan ETF | 6.4% |
| JPM Global Equity Premimum Income | 5.9% |
| SPDR S&P Euro Dividend Aristocrats ETF | 4.5% |
| Assets in top ten holdings | 93.5% |

Ten largest asset class exposures (%)

| Government Bonds | 21.1% |
|--------------------------------|-------|
| Other Alternatives | 15.2% |
| Corporate Bonds | 15.1% |
| North American Equities | 12.8% |
| High Yield Bonds | 10.2% |
| UK Equities | 8.0% |
| Japan Equities | 6.4% |
| European Equities | 4.5% |
| Asia Pacific ex Japan Equities | 3.2% |
| Cash | 2.0% |

Moderate

Ten largest fund holdings (%)

| AQR Apex | 13.2% |
|---|-------|
| Schroder UK Equity Income Maximiser | 11.6% |
| Schroder US Equity Income Maximiser | 10.0% |
| Amundi IS Prime Japan ETF | 9.3% |
| Vanguard Global Credit Bond Inst Hedged | 9.0% |
| JPM Global Equity Premimum Income | 8.4% |
| JPM Glb HY Corp Bond Multi-Factor Hdged | 8.3% |
| Amundi Index Global Agg Hedged ETF | 8.2% |
| Invesco UK Gilt 1-5 Year ETF | 7.0% |
| SPDR S&P Euro Dividend Aristocrats ETF | 6.5% |
| Assets in top ten holdings | 91.5% |

Ten largest asset class exposures (%)

| North American Equities | 18.4% |
|--------------------------------|-------|
| Other Alternatives | 13.2% |
| Government Bonds | 12.7% |
| UK Equities | 11.5% |
| Corporate Bonds | 11.4% |
| Japan Equities | 9.3% |
| High Yield Bonds | 8.3% |
| European Equities | 6.5% |
| Asia Pacific ex Japan Equities | 4.6% |
| Cash | 2.0% |



Asset class review

Strategic

| Ten largest fund holdings (%) | |
|---|-------|
| Schroder UK Equity Income Maximiser | 15.0% |
| Schroder US Equity Income Maximiser | 13.0% |
| Amundi IS Prime Japan ETF | 12.0% |
| JPM Global Equity Premimum Income | 10.9% |
| AQR Apex | 10.8% |
| SPDR S&P Euro Dividend Aristocrats ETF | 8.4% |
| Artemis SmartGARP Global EM | 8.4% |
| Vanguard Global Credit Bond Inst Hedged | 5.6% |
| JPM Glb HY Corp Bond Multi-Factor Hdged | 5.2% |
| Amundi Index Global Agg Hedged ETF | 4.8% |
| Assets in top ten holdings | 94.1% |

| North American Equities | 23.7% |
|--------------------------------|-------|
| UK Equities | 14.8% |
| Japan Equities | 12.0% |
| Other Alternatives | 10.8% |
| European Equities | 8.4% |
| Government Bonds | 7.4% |
| Corporate Bonds | 7.0% |
| Asia Pacific ex Japan Equities | 5.9% |
| High Yield Bonds | 5.2% |
| Emerging Market Equities | 2 5% |

Global Opps

Ten largest fund holdings (%)

| Schroder UK Equity Income Maximiser | 20.2% |
|--|-------|
| Schroder US Equity Income Maximiser | 17.5% |
| Amundi IS Prime Japan ETF | 16.2% |
| JPM Global Equity Premimum Income | 14.7% |
| SPDR S&P Euro Dividend Aristocrats ETF | 11.4% |
| Artemis SmartGARP Global EM | 11.4% |
| AQR Apex | 6.8% |
| | |
| | |

| North American Equities | 32.0% |
|--------------------------------|-------|
| UK Equities | 20.0% |
| Japan Equities | 16.2% |
| European Equities | 11.4% |
| Asia Pacific ex Japan Equities | 8.0% |
| Other Alternatives | 6.8% |
| Emerging Market Equities | 3.4% |
| Cash | 2.0% |
| | |

Ten largest asset class exposures (%)

Assets in top ten holdings

98.2%

Other

| Asset Class | Portfolio Views | |
|------------------------------------|---|--|
| Fixed Interest | We hold a positive view on government bonds, with yields—particularly on UK gilts—offering attractive income. Central banks retain scope to cut rates if needed, potentially adding capital upside. We continue to prefer government over corporate bonds, though widening credit spreads could improve the appeal of corporate debt going forward. | |
| UK Equities | UK equities performed strongly in Q1, driven by solid corporate results. Valuations remain modest, and we remain positive given attractive dividends, share buybacks, and rising M&A activity, which should help unlock value. The UK's services-led economy also offers some resilience against global trade tensions. | |
| US Equity | Following a challenging Q1, we remain underweight, particularly in mega-cap tech stocks, which we view as overvalued and exposed to global trade tensions. Within our US allocation, we favour greater diversification by sector and style to capture opportunities from the continued broadening of earnings beyond the dominant tech names. | |
| Japan Equity | We remain positive on Japanese equities, supported by encouraging inflation and wage growth data, increased defence spending, and Berkshire Hathaway's decision to raise stakes in Japanese trading houses. Ongoing corporate governance reforms—reflected in rising activist investor interest and management buyouts—continue to enhance shareholder value and underpin market sentiment. | |
| Asia and Emerging Market Equity | We maintain a positive long-term outlook, driven by strong growth prospects in China and India. Chinese equities will likely benefit from further stimulus and AI developments. However, we wait to move overweight, given the region's sensitivity to trade tariffs and a stronger US dollar. | |
| Alternatives | We view alternative investments as valuable diversifiers, particularly if inflation picks up as a result of tariffs. We currently favour liquid strategies managed by experienced teams, offering low correlation to traditional assets and potential resilience in volatile markets. | |

0.4%



Outlook

The start of 2025 has not been smooth, and as we look ahead, it seems likely that markets will continue to experience volatility for a while longer. Much of this is being driven by ongoing shifts in government policy, particularly in the US. That said, there is good news for investors: diversification is working again.

Unlike in 2024, when markets were dominated by a narrow group of large companies, more balanced portfolios are now holding up better in the face of uncertainty. We expect this will help us going forward.

In Q1, falling US bond yields helped offset equity losses, while in Europe, strong equity performance balanced weaker bond returns. This regional variation shows the value of spreading investments across different markets and sectors.

Despite negative returns from US equities, corporate earnings in the US were strong in the first quarter. Manufacturing activity also picked up, likely as firms ramped up production ahead of new tariffs. While tariff concerns have weighed on sentiment, promised tax cuts and deregulation could provide support to markets in the coming months.

Central banks remain well-positioned to cut interest rates, which would be welcome news for households, businesses, and governments. Bonds have recently acted as a buffer against equity volatility, and we expect that relationship to continue unless inflation picks up sharply.

While uncertainty around US trade policy may persist, the broader backdrop remains supportive. Corporate profits are growing, consumers are still spending, and central banks have begun easing policy. Rate cuts may also encourage some of the \$7.2 trillion sitting in US money market funds to re-enter markets.

While inflation is still above target, we believe central banks will prioritise growth employment, which should help support asset prices. Volatility is likely to remain high, but history has shown that reacting too strongly in these periods can hurt long-term returns. Our focus remains on staying diversified, staying invested, and using volatility as an opportunity to bolster long term returns.

Thoughts for the quarter ahead...



- Policy uncertainty remains high, with US trade actions creating headwinds for global growth. This could raise the risk of recession and requires close monitoring.
- Tariffs may push inflation higher, but this could be offset by falling energy prices and slower growth, potentially keeping inflation in check.
- Labour market data will be key, as US government job cuts begin to take effect. The Federal Reserve will be paying close attention to any signs of weakening employment.
- Markets are watching for a policy pivot in the US—from tariffs to tax cuts and deregulation—which would be more favourable for equity markets and business sentiment.
- Valuations in US tech remain elevated, despite recent declines, suggesting more room for rotation into other regions and sectors. Investors will also be watching for any hint of a "Trump Put" if market weakness affects consumer confidence.
- Central banks retain flexibility, with room to cut rates further if economic conditions deteriorate, offering potential support for markets.
- An active, diversified investment approach is essential, particularly if trade tensions escalate into a more prolonged conflict.

Important information

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Risk factors should be taken into account and understood including (but not limited to) currency movements, market risk, liquidity risk, concentration risk, inflation risk, performance risk, local market risk and credit risk.

Investors should be aware that past performance is not an indication of future performance, the value of investments and the income derived from them may fluctuate and you may not receive back the amount you originally invested.

¹ For the comparative index returns, we have used the total return performances of the following ETF's:

| Comparative index | ETF Name |
|-----------------------------|------------------------------|
| UK Equities | ISHARES CORE FTSE 100 |
| US Equities | ISHARES CORE S&P 500 |
| European Equities (ex UK) | ISHARES MSCI EUROPE EX-UK |
| Emerging Market Equities | ISHARES CORE EM IMI ACC |
| Japanese Equities | ISHARES CORE MSCI JAPAN |
| Pacific Equities (ex Japan) | ISHARES CORE MSCI PACIF X-JP |
| UK Government Bonds (Gilts) | ISHARES CORE UK GILTS |
| Global Bonds (GBP hedged) | ISHARES CORE GLB AGG GBP-H D |
| Commodities | ISH DIVERS COMMOD SWAP ETF |

